



Andrea Del Gaudio

Date of birth: 05/06/1988 | **Nationality:** Italian | **Gender:** Male | **Phone number:**

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Address: Via San Vito 86/1, 80014, Giugliano in Campania, Italy (Home)

WORK EXPERIENCE

01/10/2024 – CURRENT Rome, Italy

SYSTEM ENGINEER FORTINET

- Lead the technical sales process from RFIs to POCs, ensuring our solutions exceed customer expectations.
- Understand customer needs, design tailored solutions and outperform competitors.
- Act as the primary technical contact for customers and partners, collaborating closely with sales.
- Stay ahead of cybersecurity trends and Fortinet's product offerings.
- Deliver impactful presentations and demos.
- Keep accurate records of activities and accounts in Salesforce.

Business or Sector Information and communication | **Department** System Engineer - Territory | **Website** www.fortinet.com

25/01/2021 – 30/09/2024 Rome, Italy

PROFESSIONAL SERVICE ENGINEER FORTINET

As Professional Service Dedicated Engineer on Telsy I take care of:

- Troubleshooting of network issues acting as a local point of contact for incidents
- Production of technical reports on open faults within the TAC
- Develop and maintain a long-term technical relationship with the customer
- Development and maintenance of best practice diagnostic procedures to ensure effective fault resolution
- Preparation and validation of configurations
- Provision of procedures and requirements for upgrading Fortinet products
- Network related testing to verify operation in the customer's environment
- Reproduction of the customer environment on lab equipment
- Attend conference calls or on-premises customer meetings to handle specific technical requests
- Implementation, integration and migration planning
- Ongoing knowledge transfer
- Inventory tracking of hardware and software revisions
- Feature and functionality test plans
- Assistance with creation of network diagrams
- Handle customer critical issue

Goals:

- Automation
 - a. Configuration of devices (new and existing) through the use of a script written in shell and Python
 - b. Automated upgrade procedures using FortiManager APIs (custom script)
 - c. Implementation of a mix of custom IOC feeds and Fortinet ISDB policies to protect exposed customer resources including the SSL-VPN
- Tracking of operational assets and their respective functions in use through the use of APIs and custom scripts
- Design of key infrastructure service centers, production of documentation and related network diagrams (Consp2296, Infratel Scuole, Area Protection)
- Monitoring of internal and customer asset KPI and Health using Zabbix (SNMP + custom SSH check)

Business or Sector Information and communication | **Department** Professional Service | **Website** www.fortinet.com

24/02/2014 – 22/01/2021 Naples, Italy

SENIOR NETWORK ENGINEER OPTIMA ITALIA SPA

Role:

- Management of IT Data Center Infrastructure located in Milan Caldera Park
- Administration of the entire Network Infrastructure (Core, DC, HQ and Branch Offices)
- Design, Management and Responsibility for the FTTx, xDSL Customers Services
- Monitoring and KPI of Network performances
- Develop Custom Dashboard to monitor and operate on FTTx and xDLS Telco services
- Management and Responsibility for the Telco services provided to business partners

- Management of ACS and Radius Open Source systems based on Linux
- Shell scripting

Technology used:

Cisco ASR Routers 920, 1k and 9k, Cisco Catalyst Switches, Cisco Nexus, Fortinet Firewall and Security Appliance, Fortinet FortiAnalyzer, Fortinet FortiMail, Fortinet Wi-Fi Controller (Meru), Cyberoam UTM, Sophos XG, CheckPoint, Radware DefensePro, MikroTik, Allot DPI, Vmware ESX, Huawei NE40, ATN Routers, Huawei S6700, S5700 Series

Business or Sector Information and communication | **Address** Corso Umberto I, 174, 80138, Naples, Italy | **Website** www.optimaitalia.com

03/11/2008 – 30/11/2013 Caivano, Italy

SYSTEM ADMINISTRATOR & IT MANAGER ROE ICT CONSULTING SRL

As System Administrator I am in charge of:

- Datacenter Management - Located in KPN @ Milan Caldera Park;
- Virtual Data Center Management - Located on OVH Infrastructure;
- HQ Server maintenance;
- Customers Physical to Virtual migration project;
- Monitoring network infrastructure by Nagios or Icinga;
- Structured Cabling and Rack equipment;
- Design and implementation of new data center and workspaces;
- Assistance to ERP software "e-impresa" made by IISole24Ore;
- Consulting and implementation of intrusion detection systems using IP Video Surveillance and digital alarm;
- Innovation of Pharmacies facility to growth their complementary business

Business or Sector Administrative and support service activities | **Address** Area Industriale ASI Pascarola SNC, 80023, Caivano, Italy |

Website <http://www.roeict.it>

15/11/2007 – 03/11/2008 Caivano, Italy

SYSTEM ADMINISTRATOR OPEN MARK SRL

Implementation of the new corporate network implementations workgroup services within the forest, implementation of Exchange Server and SharePoint Server, creation of FTP server to exchange files with suppliers.

Address Area Industriale ASI Pascarola SNC, 80023, Caivano, Italy | **Website** <http://www.openmark.it>

● EDUCATION AND TRAINING

05/05/2009 – 08/05/2009 Pisa, Italy

IT SECURITY Registro.it (CNR Pisa - Istituto di Informatica e Telematica)

Major protocols and encryption mechanisms known;
 Port-scan and attack a Windows machine using the standard services;
 Current guidelines issued by the Supervisor on privacy;
 Sniffing a LAN connection not protected;
 Hardening of a windows system;
 Virtualization and related security problems.

21/10/2008 – 24/10/2008 Pisa, Italy

IT SECURITY: BASE AND ADVANCED Registro.it (CNR Pisa - Istituto di Informatica e Telematica)

Major protocols and encryption mechanisms known;
 Port-scan and attack a Windows machine using the standard services;
 Current guidelines issued by the Supervisor on privacy;
 Sniffing a LAN connection not protected;
 Hardening of a windows system;
 Virtualization and related security problems.

10/04/2008 – 11/04/2008 Pisa, Italy

SMTP SERVER Registro.it (CNR Pisa - Istituto di Informatica e Telematica)

01/2006 – 06/2006 Aci Catena, Italy

MICROSOFT OFFICE SPECIALIST (MOS) Microsoft Corporation c/o Tesi Automazione s.r.l.

National classification Master

09/2001 – 07/2007 San Giorgio a Cremano, Italy

DIPLOMA DI PERITO INFORMATICO Istituto Tecnico Industriale "Enrico Medi"

Computer Programming with object-oriented languages
 Excellent knowledge of HTML

Excellent knowledge of the structure of a network and problem solving

Field of study Information and Communication Technologies | **National classification** 80/100

CERTIFICATIONS

Certified on:

Fortinet Certified Solution Specialist Security Operations - 11/2021 – Current
Fortinet Certified Solution Specialist Network Security - 05/2023 – Current
Fortinet Certified Professional Public Cloud Security - 12/2023 – Current
Fortinet Certified Professional Security Operations - 10/2016 – Current
Fortinet Certified Professional Network Security - 07/2021 – Current
Fortinet Certified Fundamentals Cybersecurity - 02/2021 – Current
Fortinet Certified Associate Cybersecurity - 07/2016 – Current
Cisco CCNP - Implementing Cisco Ip Switched Networks - 300-115 - 12/2019 – Expired
Cisco CCNA - Implementing Cisco Ip Routing - 300-101 - 11/2019 – Expired
Cisco Service Provider Next-Generation Networks Part 2 - CCNA SP 640-878 - 12/2016 – Expired
Cisco Service Provider Next-Generation Networks Part 1 - CCNA SP 640-875 - 12/2016 – Expired
Cisco Certified Network Associate Routing & Switching 200-125 Cisco Systems - 12/2016 – Expired
Mikrotik Certified Routing Engineer (MTCRE) - 01/2017 – Expired
Mikrotik Certified Traffic Control Engineer (MTCTCE) 12/2016 – Expired
Mikrotik Certified Network Associate (MTCNA) - 12/2016 – Expired
Avaya ASPS - Avaya Contact Center Select - 02/2016 – Expired
Avaya AIPS - Avaya Ip Office™ Platform 09/2015 – Expired

LANGUAGE SKILLS

Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	C1	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

SKILL

Skill

- Excellent problem solving skills;
- Good experience in project management.
- Excellent communication skills from which comes the ability to enter easily into working groups already well-structured;
- Excellent management of the relationship with the customer

HOBBIES AND PERSONAL GOALS

Diving

License Diving Level 1 (OWD) taken during the course of Underwater Archeology frequented in 2003;
License Diving Level 2 (AWD) taken in 2014

Sport

Skiing, Soccer played and as fan, Tennis, Swimming